

HSU FOUNDATION
EARNINGS DISTRIBUTION POLICY AND PROCEDURES
FOR ENDOWED AND HYDROGEN NON-ENDOWED INVESTMENTS
APPROVED AT MARCH 9, 2012 BOARD MEETING
(REPLACES AND SUPERSEDES POLICY APPROVED ON SEPTEMBER 30, 2011)

I. PURPOSE

In accordance with the Investment Policy, it is the HSU Foundation's (HSUF) goal to distribute annually a target net return of 4.5% of the HSUF's average total market value during the 12 quarters ending with the last quarter of the previous fiscal year. The actual net return rate will be approved annually by the HSUF Board of Directors. Until there are 12 full quarters of history, the average total market value calculation will include as many quarters as possible. Earnings, described as realized and unrealized gains and losses, interest and dividend income, shall generally be available for distribution from those participant accounts invested for two (2) or more quarters. Distributions for participant accounts invested for less than four (4) quarters at the end of the fiscal year, will be prorated based on the number of quarters invested. The actual distribution will occur in July based on the level recommended by the Finance Committee and must be approved annually by the HSUF Board of Directors. Exceptions must be authorized by the HSUF Executive Committee.

II. PROCEDURES TO IMPLEMENT EARNING DISTRIBUTION POLICY

- A. The Finance Committee will report to the Board of Directors the total earnings available for distribution in the next fiscal year based on the market value at the end of the fiscal year (E.g. The distribution amount for FY 2012/13 will be announced by November 2011 and based on earnings through June 30, 2011. The funds will then be distributed in July 2012). The Board will designate an annual retained earnings distribution rate in accordance with the Spending Policy provision of the Investment Policy and the Uniform Prudent Management of Institutional Funds Act (UPMIFA).
- B. Upon Board approval of the annual distribution rate, a letter will be sent to the project manager/principal investigator informing them of the amount available for their projects. The project manager/principal investigator is required to advise if their earnings are to be distributed to their working account or should stay in the HSUF and continue to be invested. If a project manager/principal investigator does not respond to this request the

funds will continue to be invested with the HSUF. Notification is also sent to the office of Financial Aid advising them of the amount available for scholarships. A copy of this letter will also be sent to the appropriate project manager/principal investigator.

- C. Earnings will be forwarded to the appropriate account by July 31st.